

## Solvency II Equivalence for Board Members & Executive Management

<b>Date:</b>	Tuesday October 26, 2010	<b>Duration:</b>	½ Day (9am to 1pm)
<b>Venue:</b>	The Westcliff 67 Jan Smuts Avenue, Johannesburg	<b>Accreditation:</b>	Solvency II Certificate of Attendance
<b>Fee:</b>	SAIA Member Discounted Fee of 2,995 ZAR per person	<b>CPD:</b>	Total of 4 Hours

### OVERVIEW

A ½ Day practical training programme designed to provide Board Members and Executive Management of Insurance & Reinsurance Firms with the minimum knowledge and skills needed to understand and support compliance with the Solvency II Directive of the EU.

### COURSE SYNOPSIS

- Equivalence with the Directives of the European Union: An Overview
- Why Equivalence?
- Extraterritorial Application of European Law
- Solvency II: The New Role of the Board of Directors & Executive Management
- The Direct Correlation between Risk and Capital- by Improving the Quality of Risk Management Firms can Reduce the Required Regulatory Capital
- Third countries
- Parent Undertakings Outside the Community - Verification of Equivalence
- Parent Undertakings Outside the Community - Absence of Equivalence
- Parent Undertakings Outside the Community - Levels
- Cooperation with Third Countries Supervisory Authorities
- The Treatment of Third-Country Groups under Solvency II, and why it is a Problem for Insurers who Write Business in the EEA
- Do you need an Internal Model? Why? When? At What Cost?
- Advantages and Disadvantages of the Internal Models, Including; Common Mistakes and What You Should Avoid at Any Cost
- Right of Establishment and Freedom to Provide Services
- The Impact of Solvency II Outside the EEA
- Providing Insurance Services to the European Client
- Competing with Banks
- Regulatory Arbitrage: A Major Risk for Countries that see Compliance as an Obligation, not an Opportunity
- We will discuss How Countries and Firms use Solvency II Compliance as a Competitive Advantage



## REGISTRATION FORM

### Course Information

- Course Title:** Solvency II Equivalence for Board Members & Executive Management  
**Course Date:** Tuesday October 26, 2010 – ½ Day (9am – 1pm)  
**Course Venue:** The Westcliff, 67 Jan Smuts Avenue, Westcliff, Johannesburg  
**Course Fee:** SAIA Member Discounted Fee of 2,995 ZAR (€ 326.65 EUR) per person  
**Includes:** Comprehensive Solvency II Training Manual, Study Material, Handouts, Solvency II Information on USB device, Certificate of Attendance, Breakfast, Lunch & Refreshments, 5 Star Facilities.

### Ways to Register

- Register Online & Enter Promotional Code: **SAIA** to obtain SAIA Member Discounted Course Fee  
[https://www.solvencyiitraining.eu/book\\_course.php?InstanceID=122](https://www.solvencyiitraining.eu/book_course.php?InstanceID=122)  
 Email Scanned Copy to: [register@solvencyiitraining.eu](mailto:register@solvencyiitraining.eu)  
 Fax Completed Form to: 00 44 207 681 3317

### Delegate Information

- Mr.  Mrs.  Ms.  Dr.  Prof.

**First Name:** \_\_\_\_\_ **Last Name:** \_\_\_\_\_

**Company:** \_\_\_\_\_ **Position:** \_\_\_\_\_

**Email:** \_\_\_\_\_ **Telephone:** \_\_\_\_\_

**Address:** \_\_\_\_\_

\_\_\_\_\_ **City:** \_\_\_\_\_

\_\_\_\_\_ **Post Code:** \_\_\_\_\_

### Payment Methods

- Direct Transfer – ZAR, EUR, GBP accepted**

**Beneficiary:** Solvency II Training Limited  
**Bank:** HSBC Bank Plc  
**Sort:** 40-18-51  
**A/C:** 71363204  
**IBAN:** GB38MIDL40185171363204  
**SWIFT:** MIDLGB2110U

- Credit/Debit Card (secure 128bit encryption)**

All payments using credit/debit cards can only be made online after completing the online registration process.